**Tasting Room Sales Associate**

**Position Overview**

The Tasting Room Sales Associate is responsible for all aspects of the on-premise customer experience.

The Tasting Room Sales Associate reports directly to the Tasting Room Manager.

**Responsibilities**

* Determine what level of interaction best meets Customer’s needs and direct them to the corresponding wine experience
* Listen to each customer as an individual and attempt to meet their needs
* Learn the Modales and Ooba product portfolios to effectively serve customers and sell
* Effectively communicate the story of Modales Wines and exhibit the values of our brand
* Efficiently operate the Point-of-Sale system and the cash register
* Tasting Room maintenance including light cleaning, taking inventory, and restocking as needed
* Prepare for and assist in the execution of small events
* Help enforce company policy, ensuring all personnel are working safely, working correctly, and treated respectfully
* Act as a company spokesperson and demonstrate situational awareness during all times in public

**Qualifications**

* Must be a minimum of 18 years old, 21 years of age preferred
* Must be available to work a minimum of six (6) Friday, Saturday, or Sunday shifts per month
* Must be able to effectively communicate with a diverse population of customers and remain outwardly composed in potentially confrontational situations
* Passion for, and an existing knowledge of, food, wine, and hospitality service strongly preferred

**Pay and Hours**

* Seasonal position with potential for year-round employment
* 25 to 30 hours per week preferred but not required
* Hourly compensation based on skills and experience

**How to apply**

Visit Modaleswines.com to submit an application form and one-page resume

References will be requested prior to final hiring decisions